

June 8, 2020

**Welcome to the Tortoise podcast. Thank you for joining us. Today, Tortoise provides a timely update on trending topics in the market.**

Thanks for joining us today on the Tortoise Quick Take Podcast. I'm James Mick, Managing Director and Energy Portfolio Manager with Tortoise.

If you follow the sports world, it was great to see the NBA come to terms to resume its season, albeit a truncated version, set to start on July 31<sup>st</sup> in Orlando. They will apparently take several precautions, most notably no fans will be in attendance. Even still, it will be a welcome sight to watch basketball again on TV. Closer to home, my youngest son resumed baseball this weekend, with a Saturday scrimmage. Interesting in that each team used their own baseballs, umpires were behind the pitcher, not behind home plate, and of course no shaking of hands after the game, only a hat tip to the other team from the base paths. Again, it's a changed world, but I applaud those attempting to restart and do so in safe ways to get back to some level of normalcy.

Moving to the financial markets, let's start things off with performance for the week that was:

- On the commodity front, crude oil shot higher, up approximately 11%, while
- Natural gas was also positive with spot prices increasing almost 6%,
- Shifting to equities, the broader S&P Energy Select Sector Index<sup>®</sup> was on fire, up a whopping 15%
- Exploration and production companies, as measured by the Tortoise North American Oil & Gas Producers Index<sup>SM</sup> led the party, higher by 26%
- Utilities, per the Dow Jones Utility Index, not surprisingly couldn't keep pace, but were still in positive territory, plus 2.6%
- And finally MLPs posted yet another strong week as the Tortoise MLP Index<sup>®</sup> improved by 12.7%

All those numbers in the green beg the question, what happened?

Jobs, jobs, jobs. The payroll report showed a dramatic variance from expectations with a 2.5M increase compared to an anticipated 7.5M decline. The unemployment rate also fell, as opposed to increasing, furthering the bullish view. Lots of questions surrounding the data, but the bottom line is, the economy is reopening and that is leading to people getting their jobs back, which is great for everyone, including demand for energy.

Speaking of energy and improving stats, let's jump to crude oil. The week began with talks of extending the OPEC+ agreement, specifically relating to the 9.7M bpd of cuts for the months of May and June. On the table was discussion to extend the 9.7 target for another 1-3 months, delaying the step down to 7.7M bpd that was originally set to occur on July 1. That quickly escalated to the scheduled meeting the week of June 8<sup>th</sup> potentially being brought forward to this past week. The goal being to set a plan before establishing official selling prices for the following month. All seemed well and pretty bullish. Then the drama started with the threat of the meeting being canceled due to countries failing to comply with the original agreement, notably Iraq and Nigeria.

These two perpetual under compliers came up with the normal excuses, but with Russia actually now complying, it made enforcement talk by Saudi more impactful.

So on Saturday, the delayed, moved up meeting, finally take took place and the agreement was made to extend the cuts for one month, although Mexico dropped out, making the new amount 9.6M bpd as opposed to 9.7. Additionally, the agreement could be extended another month after the monitoring committee meets in mid-June to assess the market.

One other big item, apparently the countries that have failed to fully comply will need to make up for their lack of compliance in May/June by over-complying in the third quarter. Good luck with that.

As is typically the case for OPEC and its allies, compliance will remain the biggest issue and sticking point to the ongoing agreement.

One other crude oil note, Libya is potentially getting closer to seeing some production return as General Haftar's army has suffered another defeat, paving the way for some crude to start flowing again.

I'll wrap up with a look at midstream. This past week's 12.7% move was the third straight positive week for the Tortoise MLP Index and the 9<sup>th</sup> out of the last 10 weeks, which by the way has included three double digit occurrences. The second quarter is on pace to obliterate the best quarter in the history of MLP markets, which was ~23%, set in the 2<sup>nd</sup> quarter of 2016.

If you are a regular listener to these podcasts, you are probably quite familiar with our take that the most notable reason why midstream has rebounded and can continue to go up is that the downturn in stock prices far exceeded the expected decline in cash flows of the companies.

But what else positive can help support? We believe there are several things, notably:

- Massive amounts of stimulus have been pumped into the economy
- Interest rates remain historically low
- Yields are compelling relative to other asset classes
- Inflation, if it presents itself, leads to higher cash flows through tariff escalators, notably for liquids pipelines
- Leverage profiles will move lower due to targeted debt pay down after some companies reduced distributions, which should lead to inherently less risk within the sector
- And finally, positive free cash flow yields provide optionality for returning capital to shareholders

It's not an exhaustive list, but certainly can help drive stock prices higher.

Midstream has come a long way off the bottom, but there is still plenty of room to run for these stocks.

Have a great week, stay safe, and we look forward to speaking with you again soon.

**Thank you for joining us. And stay tuned for our next cast. Have topics you want covered or other feedback to share? Write us at [info@tortoiseadvisors.com](mailto:info@tortoiseadvisors.com).**

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**Broad Energy = The S&P Energy Select Sector<sup>®</sup> Index** is a capitalization-weighted index of S&P 500<sup>®</sup> Index companies in the energy sector involved in the development or production of energy products.

**Producers = Tortoise North American Oil & Gas Producers Index<sup>SM</sup>**

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